

**HOMESERVICES OF AMERICA[®] IS NOW THE COUNTRY'S LARGEST
REAL ESTATE COMPANY**

***NO. 1 RANKING IS THE FIRST TIME HOMESERVICES
HAS SECURED TOP SPOT IN INDUSTRY***

MINNEAPOLIS, MINN. (March 27, 2019) – HomeServices of America, a Berkshire Hathaway affiliate, today announced that it has earned the title of the country's largest residential real estate company based on transaction sides, according to the REAL TRENDS 500 report. In 2018, the company's sales associates closed 346,629 residential transactions reflecting a 5.6% increase over 2017. The REAL TRENDS ranking is based on 2018 closed transaction sides for the country's top-500 brokerages.

"2018 was a year of incredible growth and strategic expansion and we couldn't be more proud that we have achieved this No. 1 industry ranking," said Ron Peltier, executive chairman of HomeServices. "This milestone is a testament to the commitment and hard work of thousands of employees and tens of thousands of talented agents and sales managers across HomeServices who deliver an exceptional real estate experience to their buyers and sellers."

"This is a turning point in our history and we congratulate our incredible employees and agents who work tirelessly to help their clients achieve the American dream of home ownership," added Gino Blefari, CEO of HomeServices. "This achievement is a culmination of years of hard work and while we are celebrating this moment, we are not resting on our laurels. HomeServices is dedicated to continued growth both organically and through strategic acquisitions and we are committed to modernizing the home-transaction experience for buyers and sellers and the process by which our agents serve them."

Headquartered in Minneapolis, HomeServices has nearly 44,000 real estate professionals operating in nearly 900 offices across 30 states and the District of Columbia. In 2018, the company's sales associates facilitated nearly \$136 billion in residential real estate sales, nearly 347,000 home-sale transactions, and nearly 323,000 mortgage, insurance, title, and escrow transactions.

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About HomeServices of America

Headquartered in Minneapolis, MN, HomeServices is the country's largest residential real estate brokerage company and, through its national network of market-leading operating companies, is a premier provider of integrated homeownership services including residential real estate brokerage services, mortgage originations, title and closing services, property and casualty insurance and home warranties. HomeServices of America is the owner of the award-winning Berkshire Hathaway HomeServices and Real Living Real Estate franchise networks. HomeServices is owned by Berkshire Hathaway Energy, a consolidated subsidiary of Berkshire Hathaway Inc. HomeServices Relocation, LLC, is the full-service relocation arm of HomeServices of America, which provides every aspect of domestic and international relocation to corporations around the world.

Information about HomeServices is available at www.homeservices.com.

About REAL Trends:

REAL Trends has been The Trusted Source for news, analysis and information about the residential real estate industry since 1987. We are a privately-held publishing, communications and consulting company based in Castle Rock, Colorado. Residential real estate leaders find timely and trusted information and analysis through our yearly event—Gathering of Eagles—our monthly newsletter and other publications.

To view the rankings, go to <https://www.realtrends.com/rankings/rt500>.

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